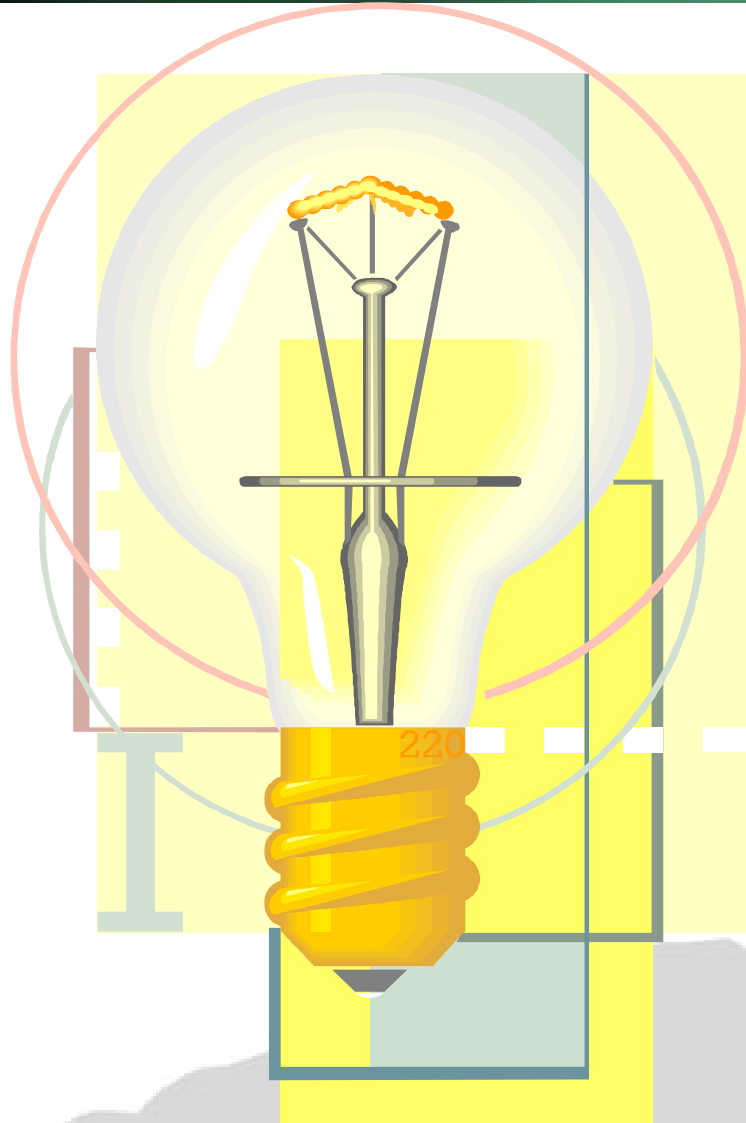


Introduction

JAVELIN



Barrie Giddens – BAE Systems
Ian Peat - BAE Systems
Belinda Barber – MOD; ARC IPT

Innovation Overview

Project Background

Innovation Implementation

Benefits

Q&As

Innovation in the Defence Industry:

Revolution

Evolution

Environment for Change

JAVELIN

Requirement

Partnership

Trust

Attitude

Ideas

Knowledge

Conviction

Resilience

Barriers to Change

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Tradition

Procedures

Convention

Rules

Fear of Failure

The JAVELIN Journey

JAVELIN

Forerunners Started Circa 1995

Vicissitude

TLS

VIP



JAVELIN

Born 2001

Initial Contract let 2003



BAE SYSTEMS



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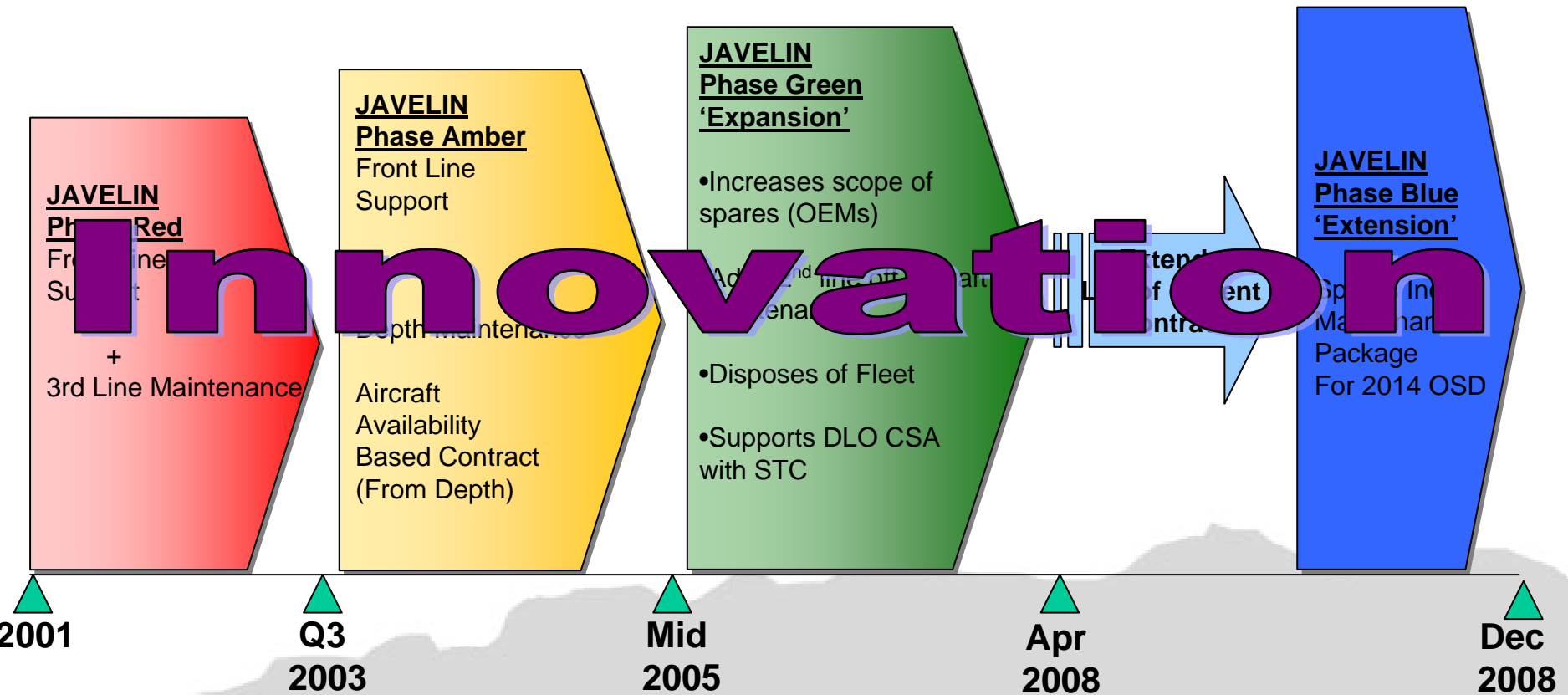


• **Contract Headlines**

- Fixed Price contract to the Aircraft's OSD
- Brings industry closer to the end user
- Captures the Provider / Decider concept
- Aligns contract KPIs to customer CSA
- Industry truly incentivised to Perform in a Prime Integration Role
- Provided the Foundation for Trust and the framework for further development

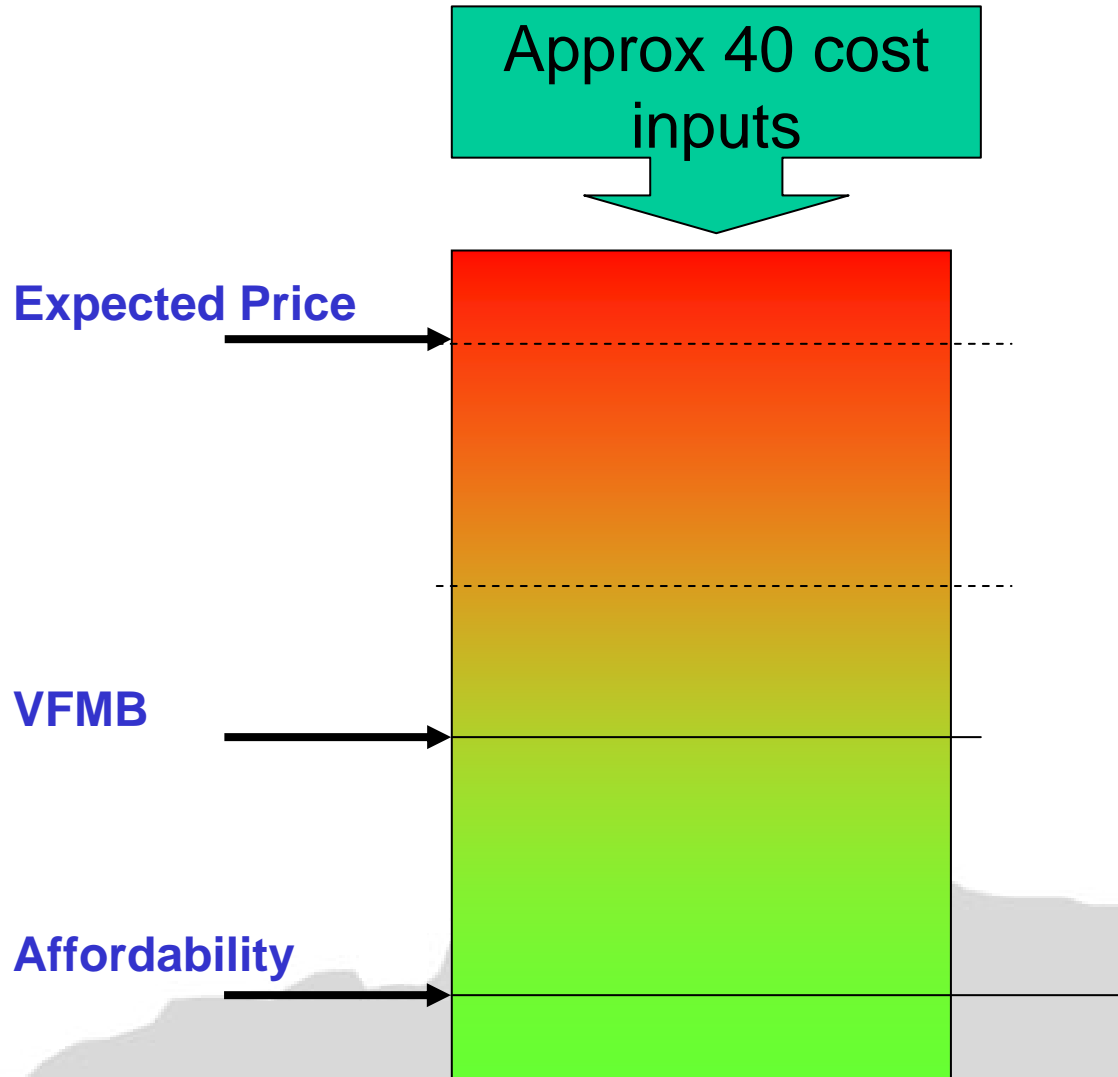
JAVELIN Phased Programme Strategy

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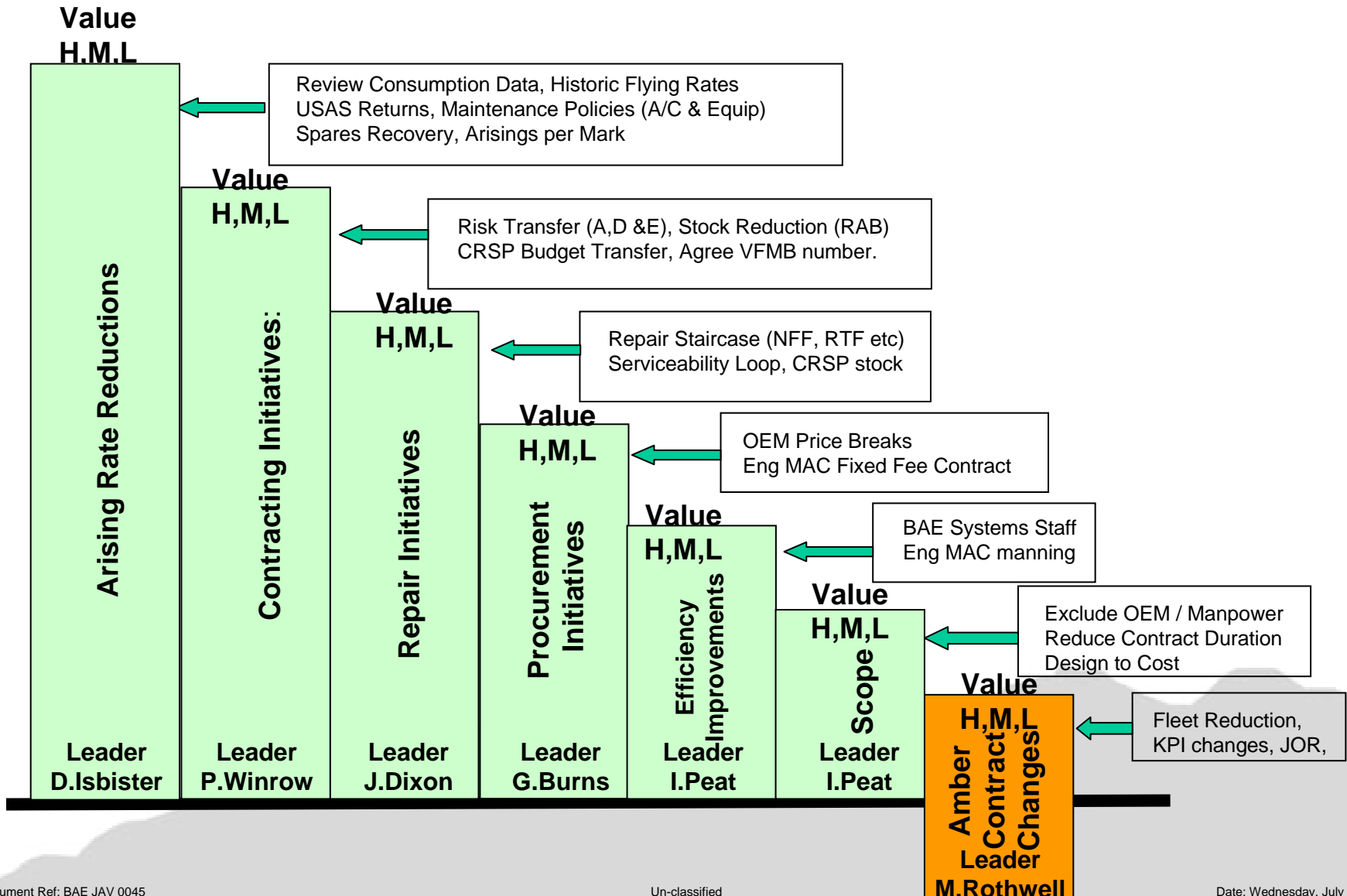
Affordability / VFMB Position

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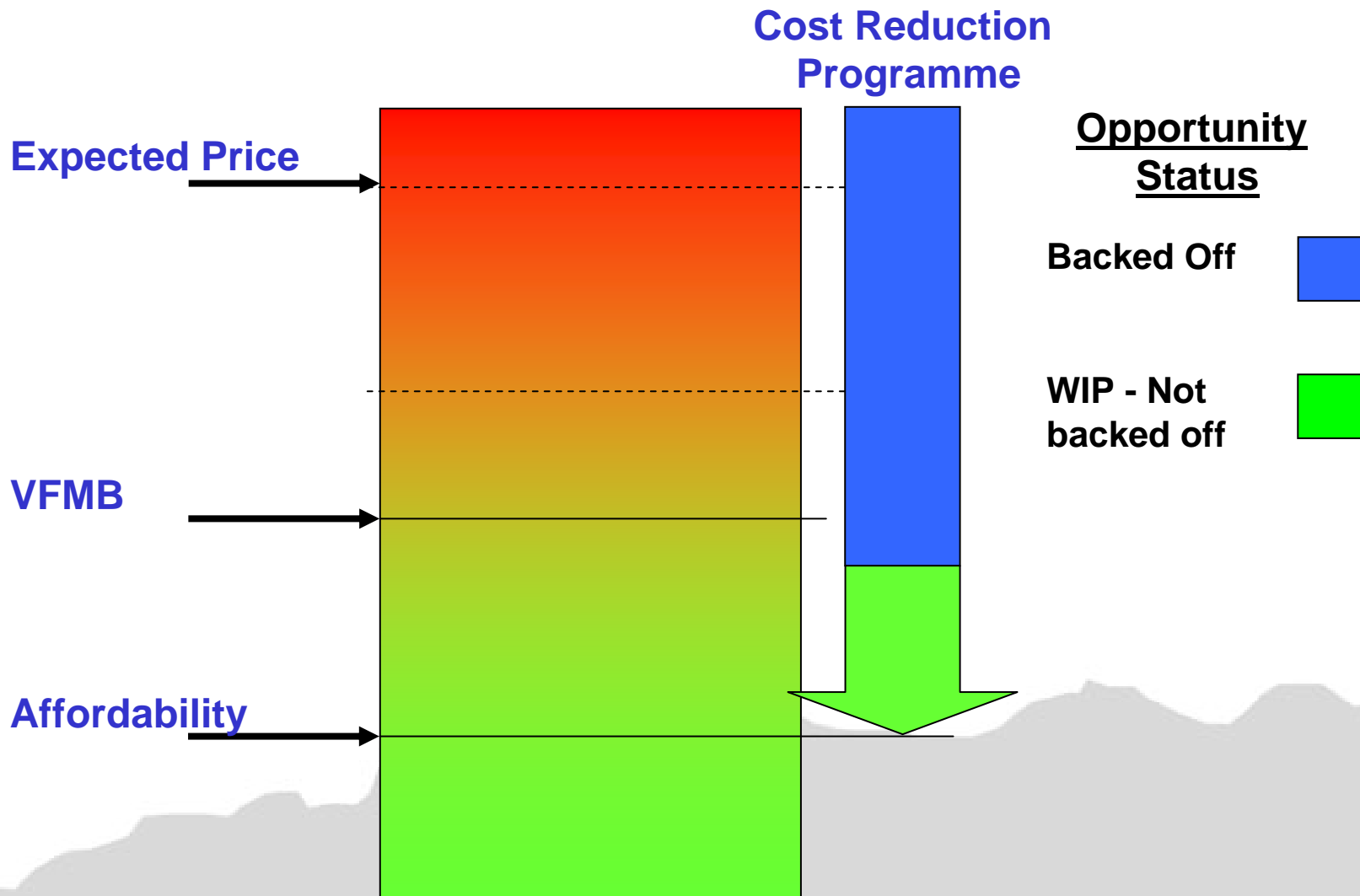
JAVELIN Green Opportunity Staircase

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Affordability / VFMB Position - Cost Down Snapshot

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Price Improvement Process

